

Episode 5 Smile



Mr. F has been going through days of trial and error in his new area trying to get orders for local properties...

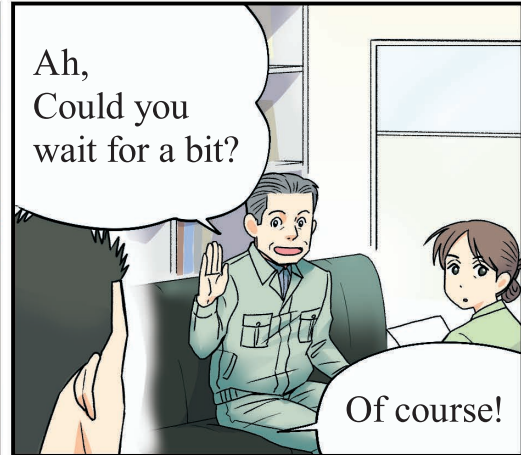
CONTRACT

I'm F from YKK AP.



I will be taking over from this year... I look forward to working with you.

Mr. F (27years old)

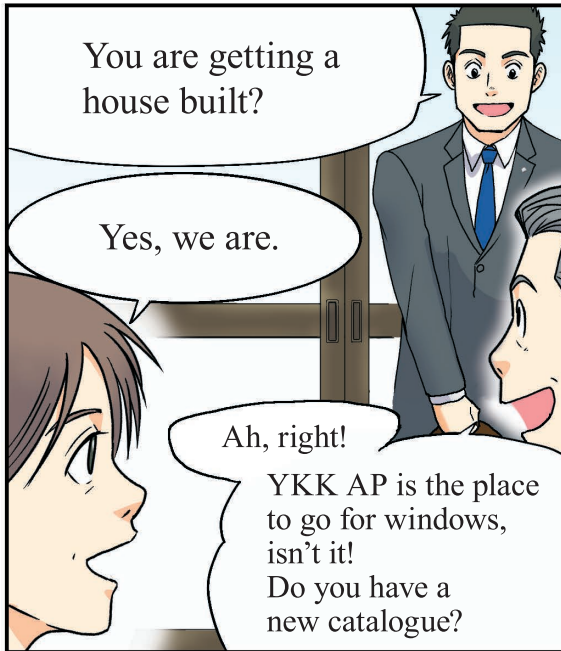


Ah, Could you wait for a bit?

Of course!



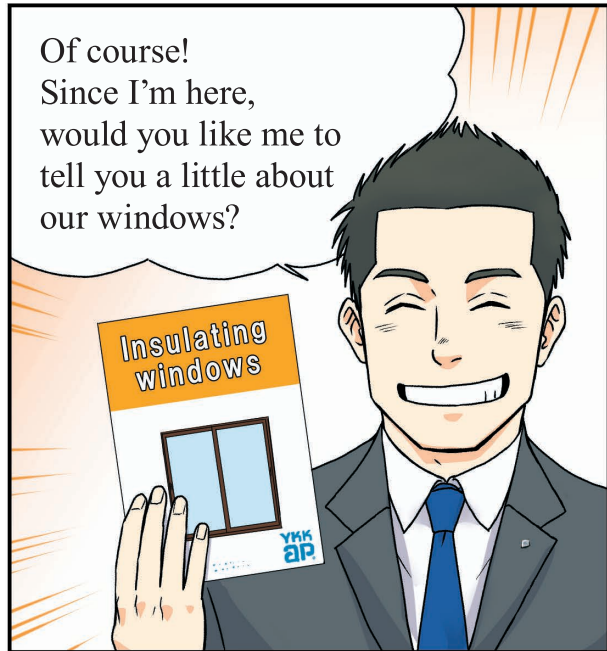
So The bath will go here... There will be an island kitchen...



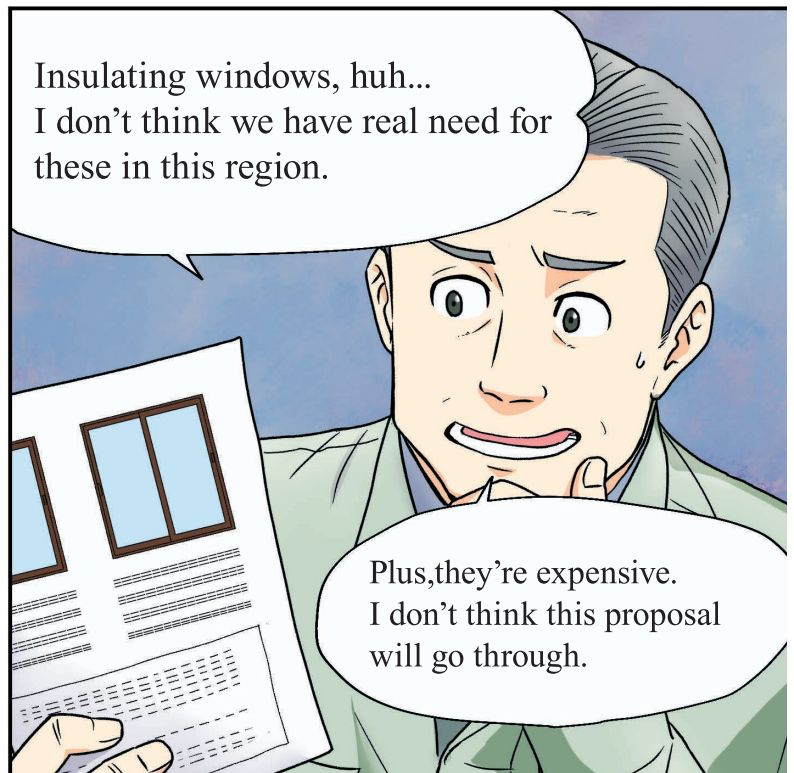
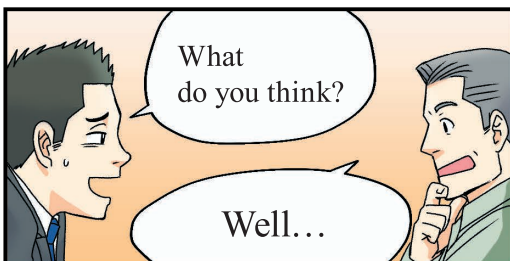
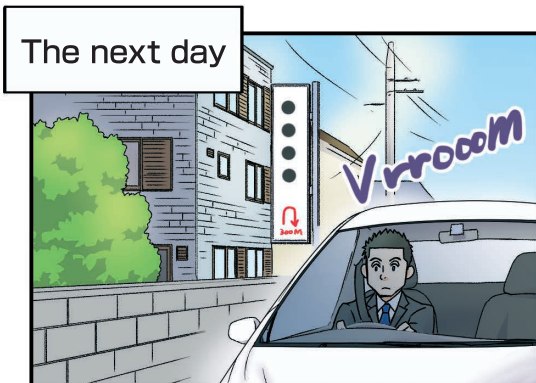
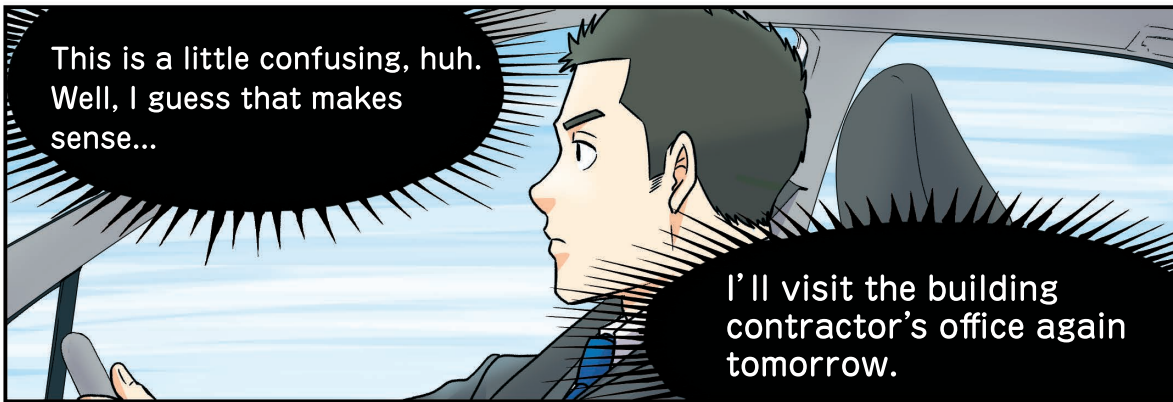
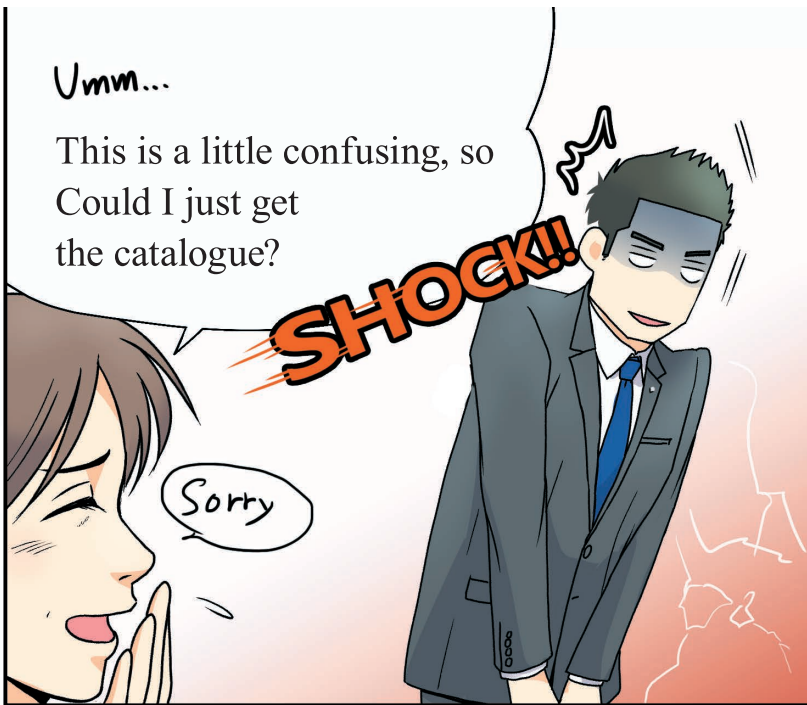
You are getting a house built?

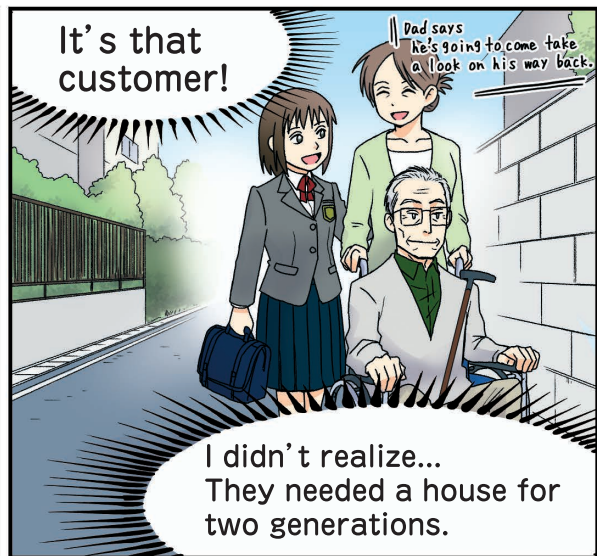
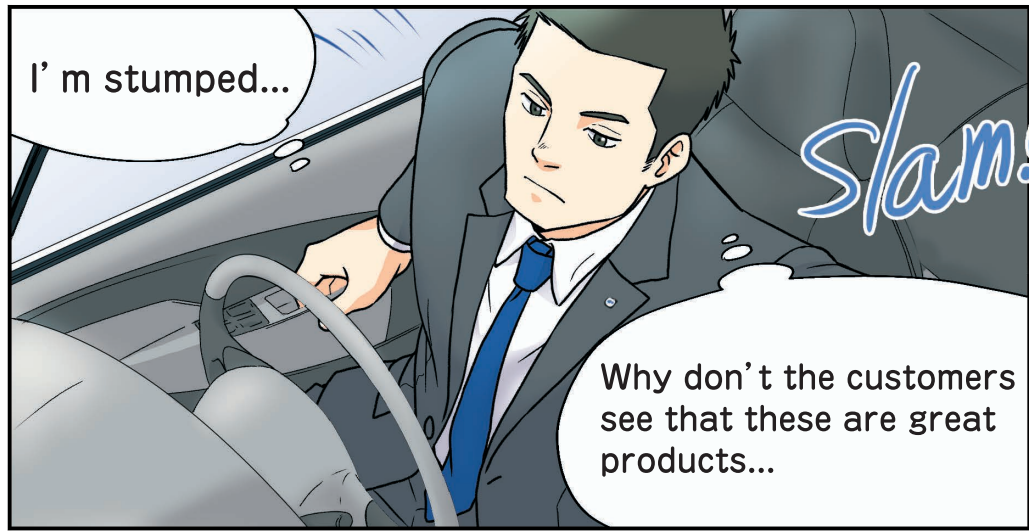
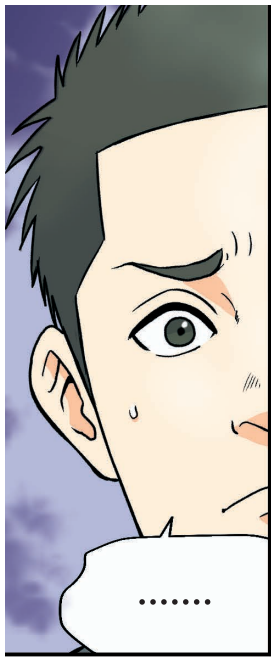
Yes, we are.

Ah, right! YKK AP is the place to go for windows, isn't it! Do you have a new catalogue?



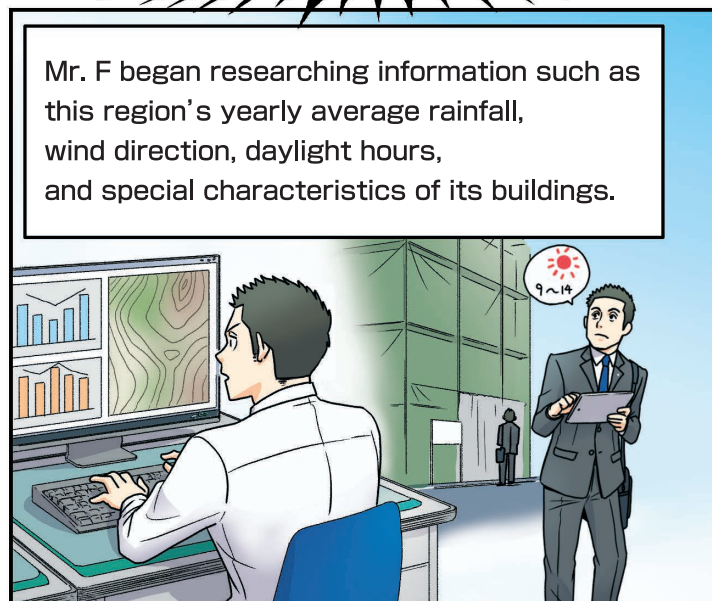
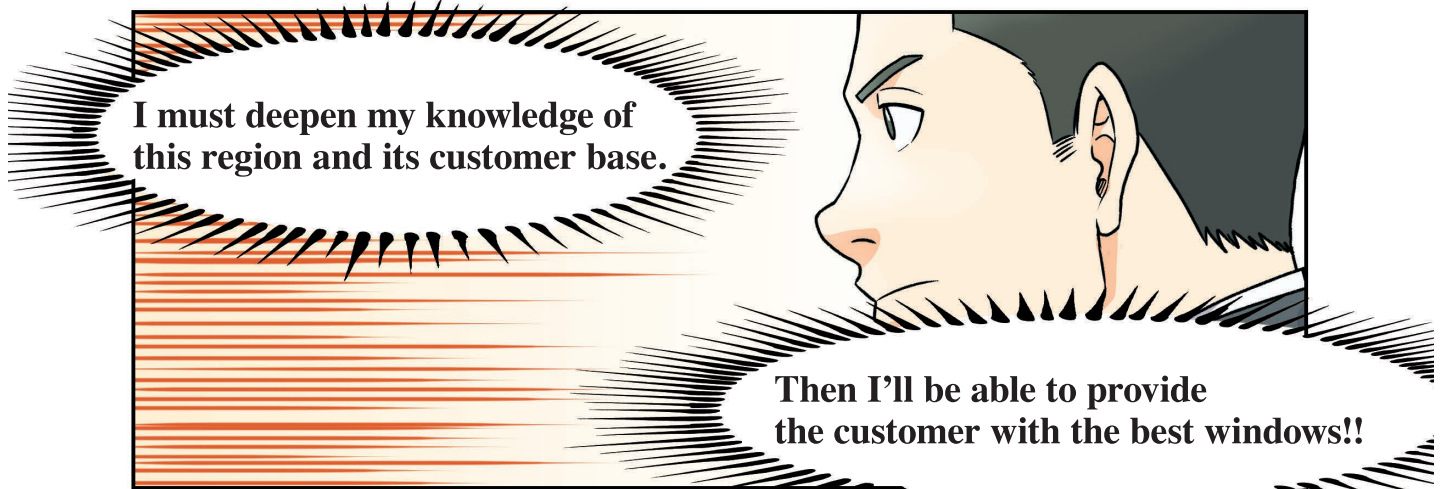
Of course! Since I'm here, would you like me to tell you a little about our windows?

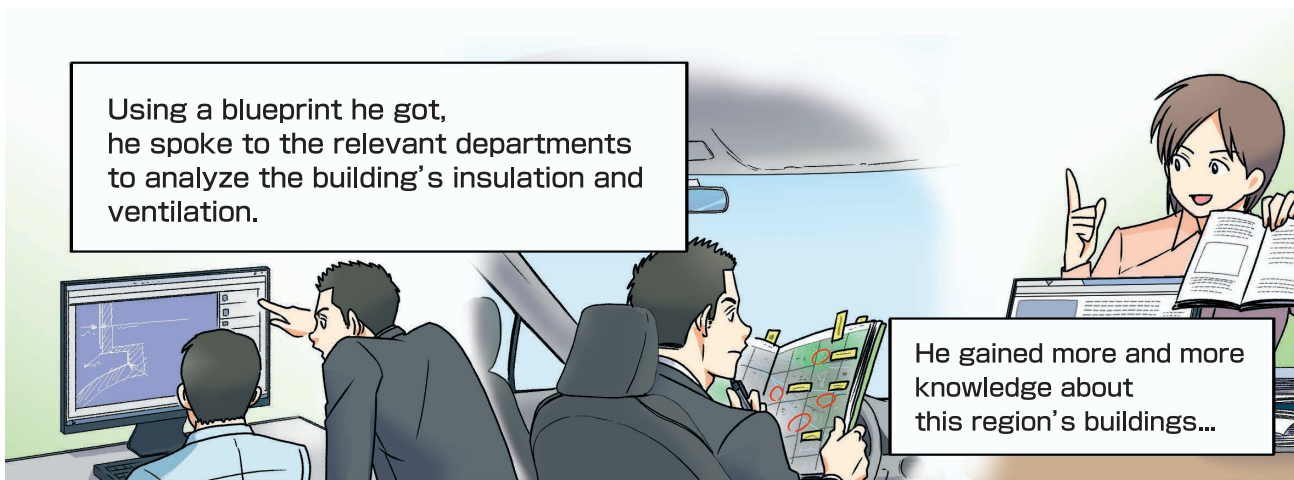






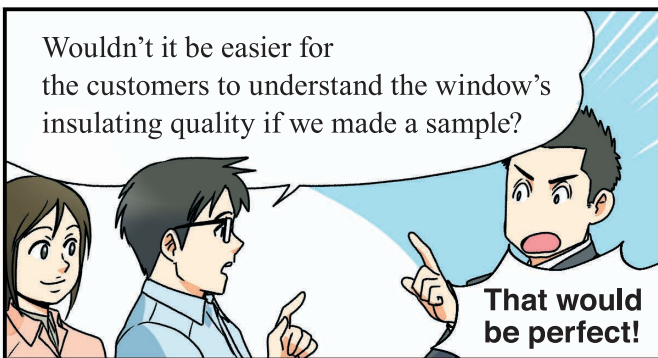
I need to show the customer how much our windows can improve not only their house, but also their lifestyle!





Using a blueprint he got, he spoke to the relevant departments to analyze the building's insulation and ventilation.

He gained more and more knowledge about this region's buildings...

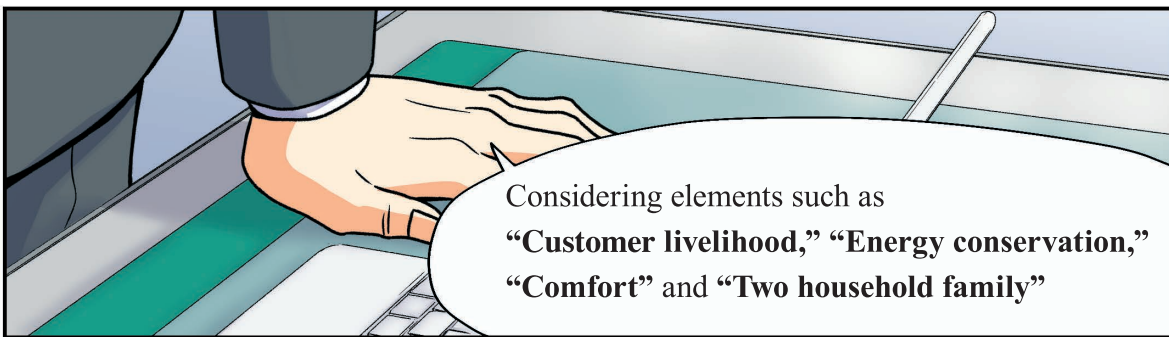


Wouldn't it be easier for the customers to understand the window's insulating quality if we made a sample?

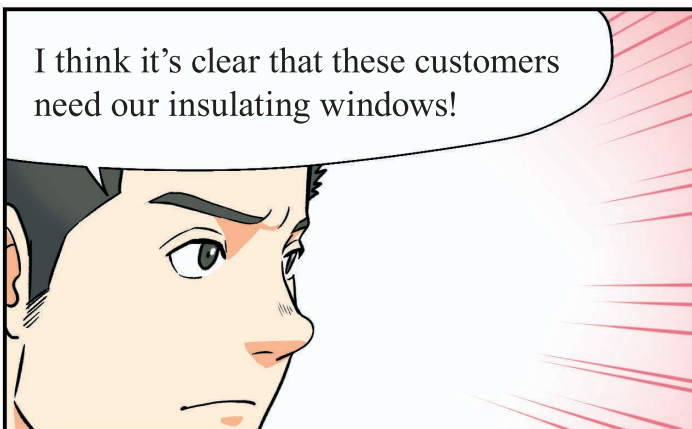
That would be perfect!



Okay, so just make it like this...



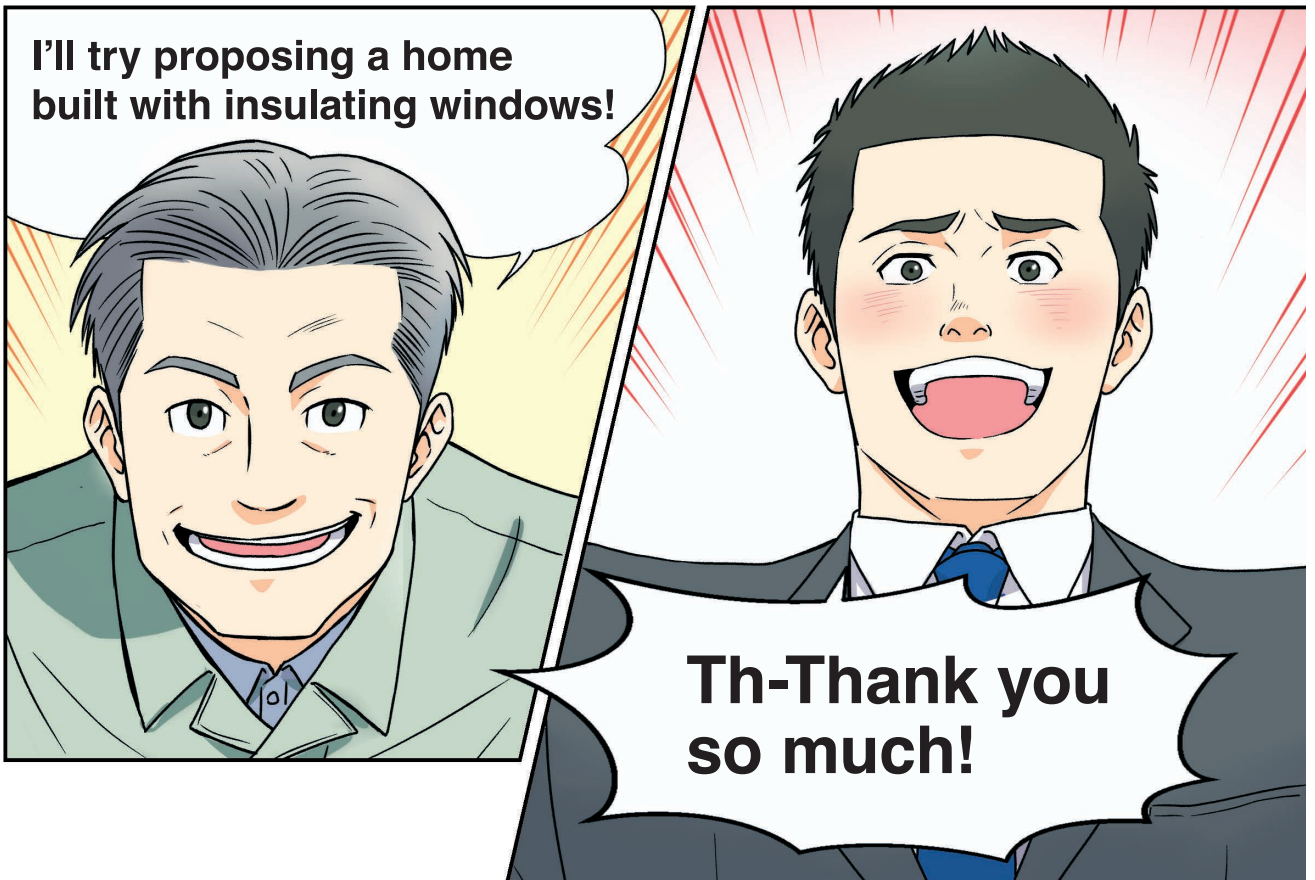
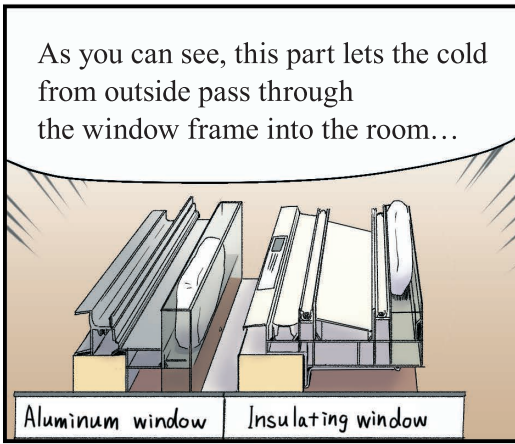
Considering elements such as "Customer livelihood," "Energy conservation," "Comfort" and "Two household family"

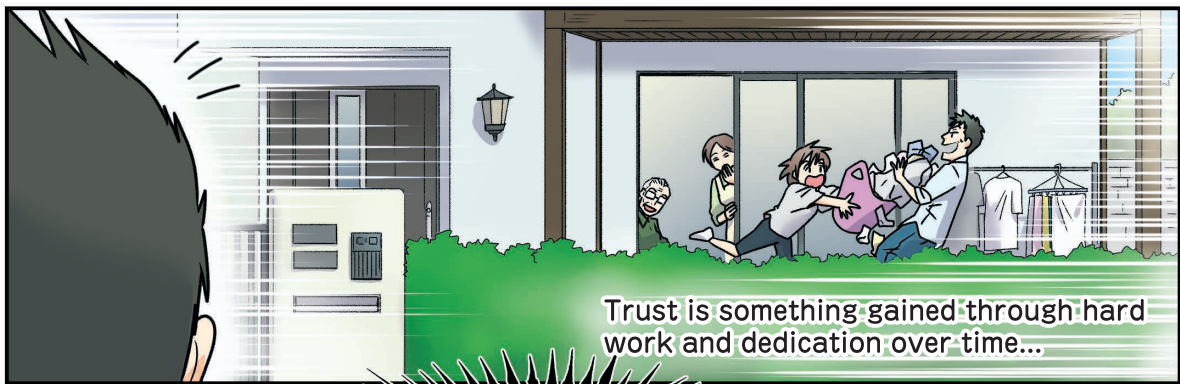
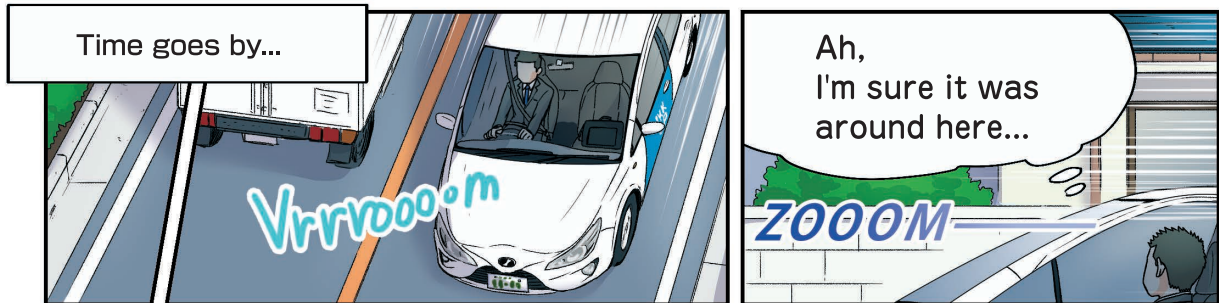
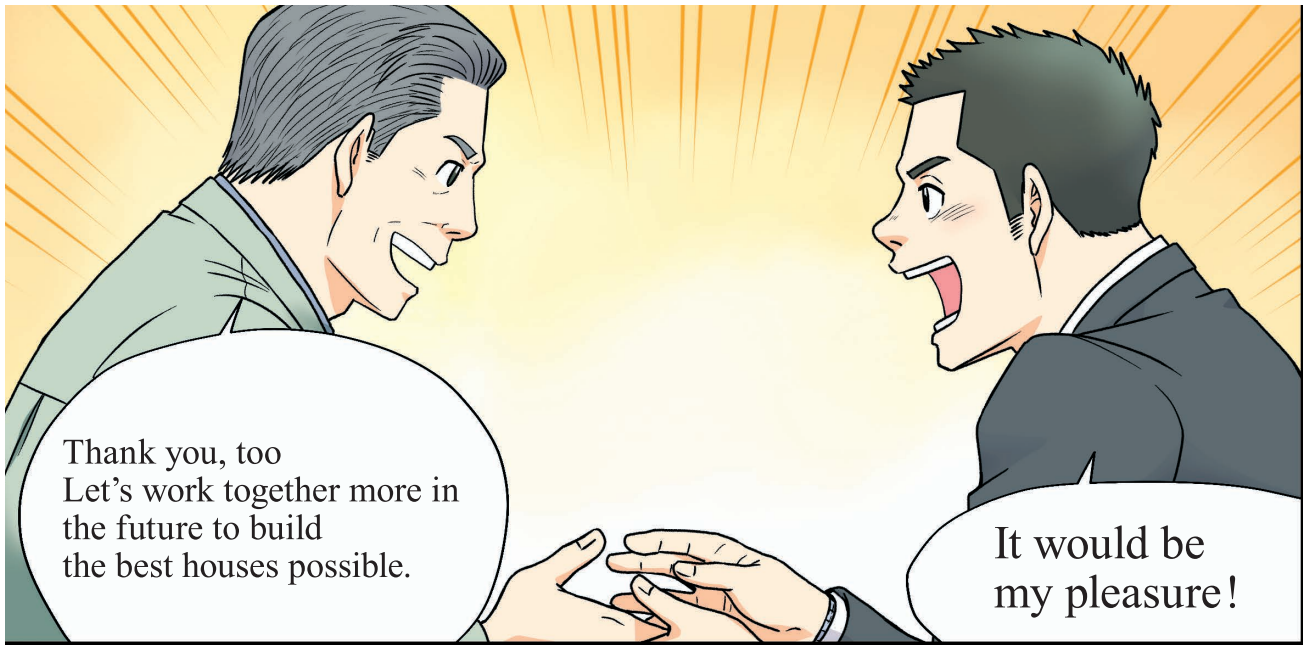


I think it's clear that these customers need our insulating windows!



Later





End.